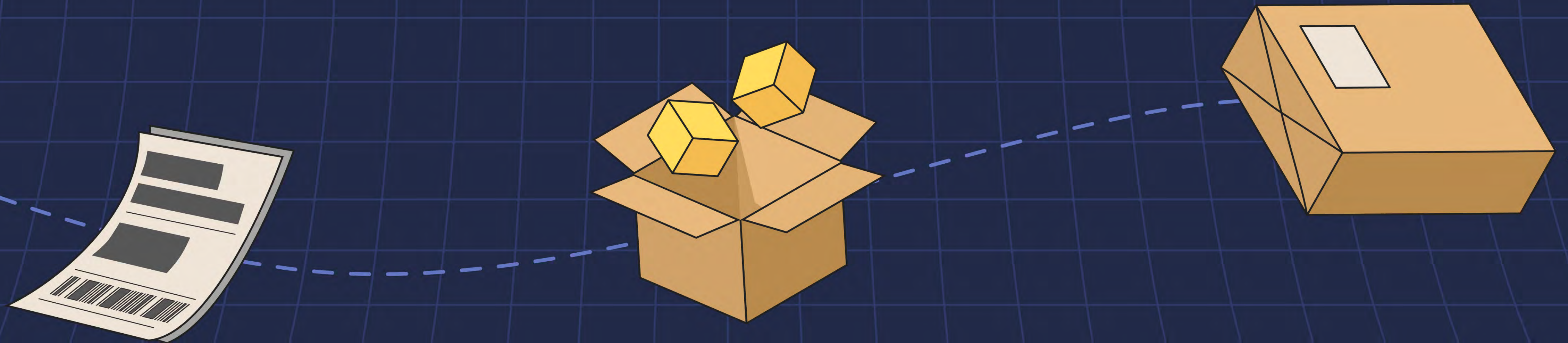




REDEFINE SHIPPING EXPERIENCE

Simple · Efficient · Cost-Effective



SHIPSAVING COMPANY INFO

www.shipsaving.com / contact@shipsaving.com

01

ABOUT US

Introduction	01
Who We Are	02

04

OUR PRODUCTS

Starter	08
Pro	12

02

WHY US

Why Us	03
Key Facts	04

05

PARTNERS

Carriers	14
E-Commerce Platforms	15
ERP & Management Systems	16

03

MILESTONE

2019-2022	05
2023-2024	06

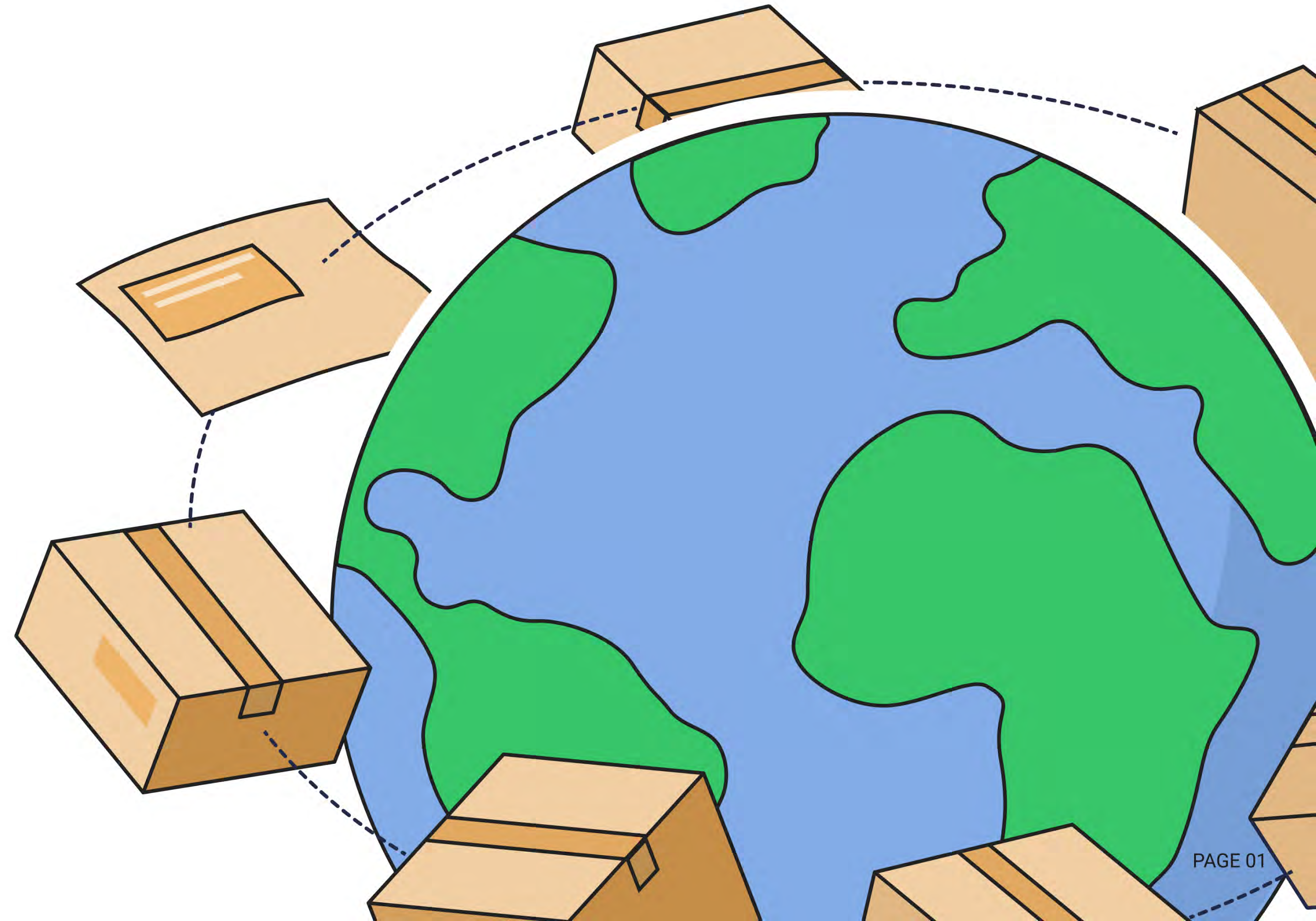


DREAMS ORIGINATE FROM TINY SEEDS.....

Founded in 2019 and headquartered in Los Angeles County, California, ShipSaving has been dedicated from the very beginning to providing innovative shipping solutions for small and medium-sized e-commerce businesses. We recognized that existing shipping software was unable to meet the increasingly complex needs of these businesses. As a result, we created ShipSaving, a comprehensive transportation management platform designed with the unique needs of e-commerce merchants at its core.

Our founding team, combining deep industry experience with a spirit of innovation, developed industry-leading Order Management System (OMS) and Warehouse Management System (WMS). The seamless integration of these two systems serves as a powerful ally for e-commerce businesses, not only optimizing operational workflows but also significantly improving efficiency and reducing costs.

At ShipSaving, we believe that every detail holds the potential to transform the industry. It is this relentless pursuit of excellence that has enabled us, in just a few short years, to help countless businesses stand out in a highly competitive market.



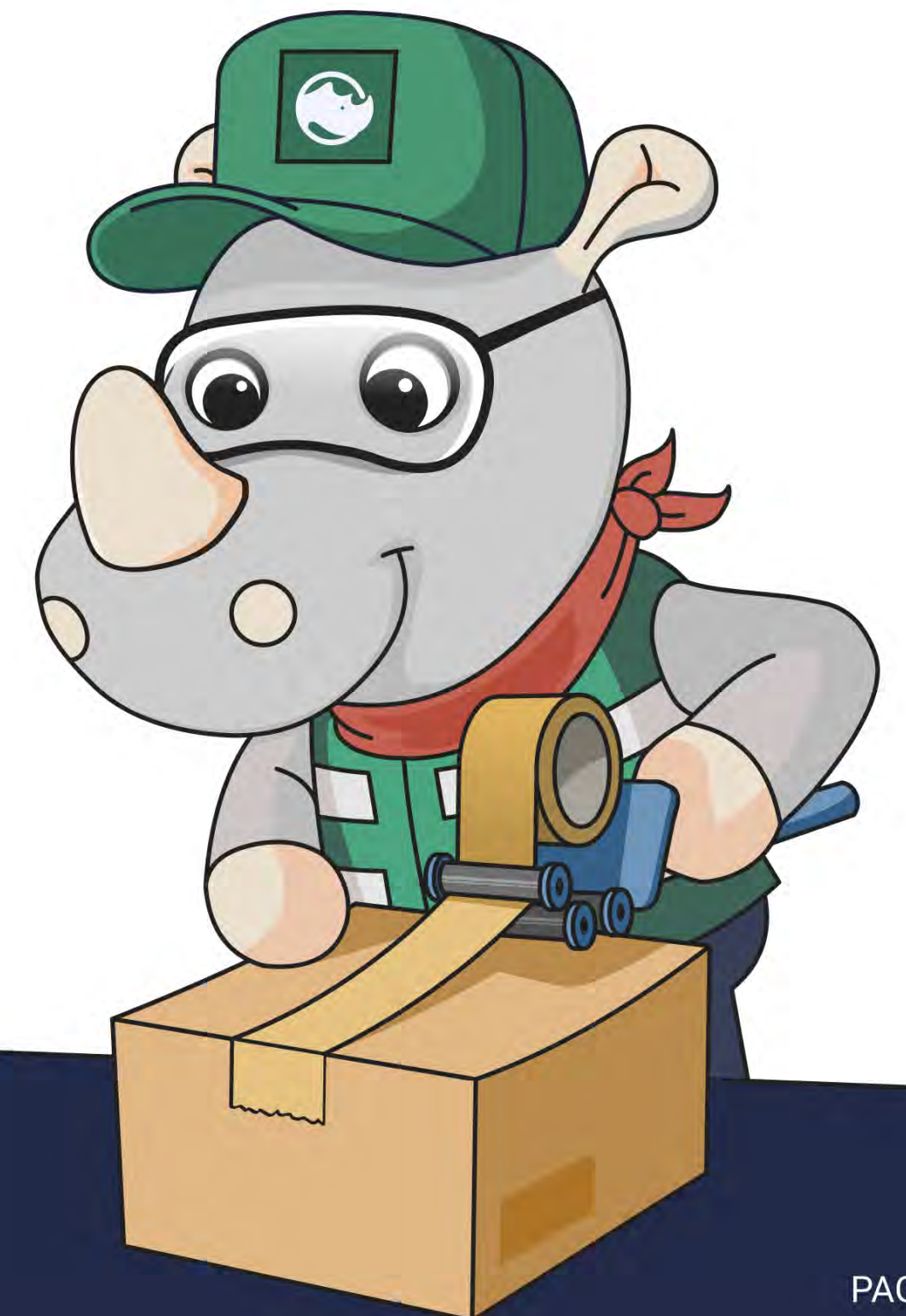
At ShipSaving, we are committed to building the e-commerce shipping platform of the 21st century, empowering every merchant to access the top-tier tools and technologies that were once only available to retail giants.

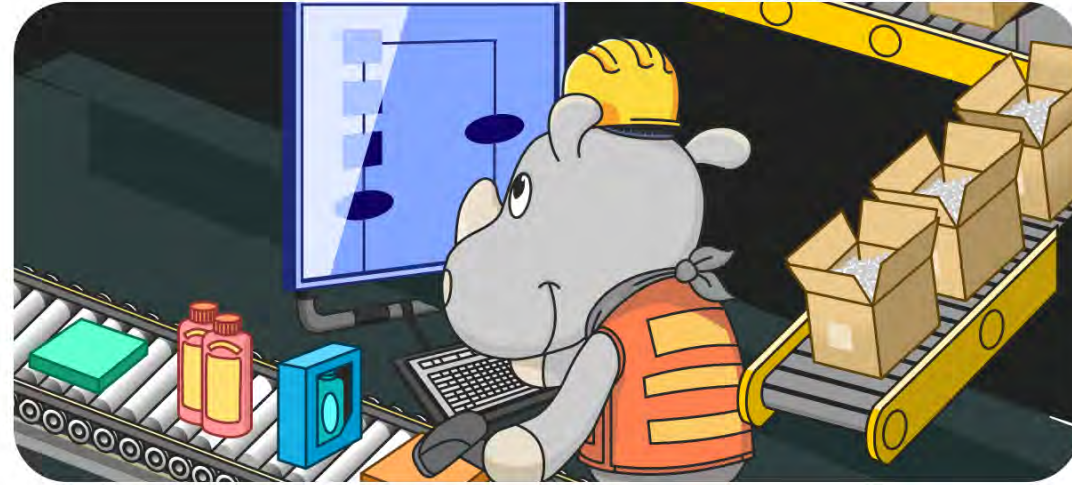
Initially, we started with a simple idea of streamlining the shipping label printing process, which gradually evolved into a mission to simplify and optimize every step of e-commerce operations. Our goal is to make managing online businesses easier than ever through technological innovation, allowing every entrepreneur to achieve maximum value with minimal investment.

Partnerships: In just a few short years, we have established strong partnerships with major carriers such as USPS, UPS, FedEx, and DHL Express, earning official certifications from these industry leaders. These partnerships ensure that we can offer a wide range of shipping options at competitive rates, meeting the diverse needs of our customers. Additionally, our strategic partnerships with USPS and UPS further enhance our service capabilities, providing customers with even more flexible and varied shipping solutions.

Global Expansions: We are actively expanding into the Chinese market and collaborating with leading ERP systems to meet the needs of our global customers. Through these partnerships, we provide efficient cross-border shipping solutions, ensuring that our services maintain the highest standards worldwide. We continuously monitor market trends, drive technological innovation, and optimize our services to keep pace with the rapid changes in the e-commerce industry.

At ShipSaving, we are committed to excellence and strive to surpass industry standards. We believe that the future of e-commerce is full of possibilities, and we are determined to lead this transformation. By improving order processing efficiency and optimizing inventory management, we simplify complex operations, allowing merchants to handle large volumes of orders with ease. Our technology is not just a tool—it is the "secret weapon" that drives e-commerce success. Every update and improvement reflects our relentless pursuit of excellence.





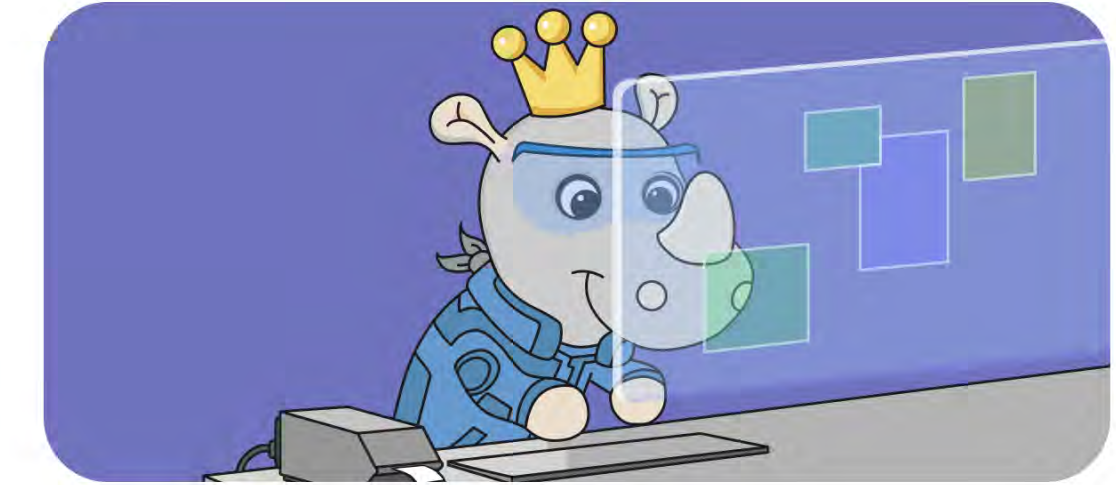
One-Stop Order Management

For e-commerce businesses, more sales channels mean greater exposure and higher sales volumes, but they also come with increased management costs. As a SaaS system integrated with multiple leading e-commerce platforms, ShipSaving offers a one-stop solution that significantly enhances order management efficiency. With ShipSaving, customers can manage orders without the need to switch between platforms, simplifying workflows and improving operational efficiency.



Ship More, Save More

We have established deep partnerships with major carriers in the U.S., allowing our customers to benefit from exclusive discounts offered by these carriers. Regardless of the shipping volume, each package can help you save anywhere from a few cents to hundreds of dollars! Whether shipping domestically within the U.S. or internationally, ShipSaving provides you with the most competitive shipping rates available.



Powerful Tech Support

ShipSaving is backed by a strong technical team that ensures our system can process thousands of requests per second, maintaining efficient and stable performance at all times. No matter when or where, customers can enjoy a seamless experience. We provide 24/7 customer support to ensure that our clients' businesses run smoothly, without any concerns.

ShipSaving is not just a service provider; we are a partner in helping every e-commerce entrepreneur achieve their dreams. Through our efforts, we aim to enable e-commerce businesses to experience the beauty of working smarter, not harder—effortlessly navigating the ever-growing market competition and embracing a brighter future ahead.

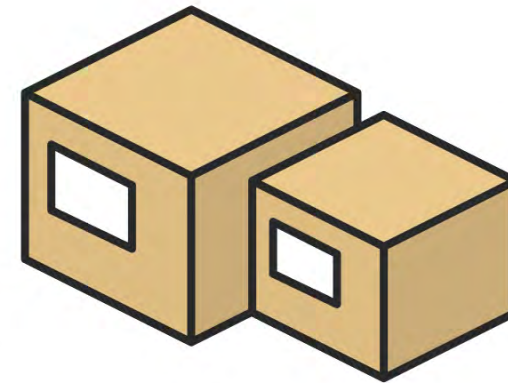
90%

Savings on Shipping Costs

50,000+

Active Users

Annual Shipments



50,000,000+

Annual Transaction Volume of Customer Goods

\$1,800,000,000+



2019



ShipSaving was founded and officially launched its SaaS platform. With our shipping solutions, we attracted over 1,000 e-commerce businesses in the first year. Our goal is to make logistics simpler and more efficient through technology-driven innovation.

- Joining USPS Business Alliance



2020

COVID-19 accelerated the shift in shopping habits, with more people moving from retail to online purchasing. This change fueled our rapid growth during that year. We successfully became an official certified partner of DHL Express, further expanding our presence and influence in the international logistics market.

- Our little rhinoceros was born in March 2020, a Pisces boy.
- DHL Express Certified Vendor



2021

It was our fastest-growing year. During that time, we integrated with over 12 e-commerce platforms and reached 3000 registered e-commerce clients. Our team also expanded to 30 members.

- Joined the UPS Ready Program
- Amazon Certified Selling Partner API (SP-API)



2022

We began establishing partnerships with several Chinese ERP systems, expanding our services to Chinese customers. At the same time, facing challenges and changes in the global shipping industry, we actively adjusted our growth strategy. We reassessed our future direction to optimize our business strategy and stay ahead in a rapidly evolving market.

- Joined FedEx Compatible
- In the fall, we launched the Starter version, designed for individuals and startup e-commerce businesses. Within just a few months, our customer base saw significant growth, with registrations increasing by 150%.



2023



By the end of 2023, ShipSaving boasted a total of 18,000 registered clients. Throughout this period, we received glowing reviews and feedback from both new and existing customers. Additionally, we were honored to be recognized as the 247th company among Deloitte Technology Fast 500™ North America's Fast 500 Technology Growth companies!

- Partnered with the local carrier 7HR Express.
- Partnered with EasyPost to further enhance our service capabilities.
- Received awards for Best Value, Best Usability, and Best Functionality from platforms like Capterra and GetApp.



2024



As we entered 2024, ShipSaving launched the highly anticipated mobile version, offering users an unprecedented level of convenience and ease of use. This milestone release not only attracted a new wave of traffic and attention to the company but also further solidified our leadership position in the market.

In addition, in 2024, ShipSaving formed strategic partnerships with several top e-commerce companies, significantly boosting our daily shipping volume. These collaborations not only highlight our leadership in the industry but also provide our customers with an unparalleled service experience.

This year, ShipSaving's achievements have received widespread recognition, and in August, we were honored to be featured on the 2024 Inc. 5000 list of the fastest-growing private companies in the U.S. This award is a testament to our past efforts and a strong indication of the future opportunities ahead. We don't just provide services; we are shaping the future of the entire e-commerce industry. Through continuous innovation and exceptional execution, ShipSaving will continue to lead the industry, paving the way for our own brilliant chapter in the years to come.

- App Store IOS App Published
- Honored by Inc 5000

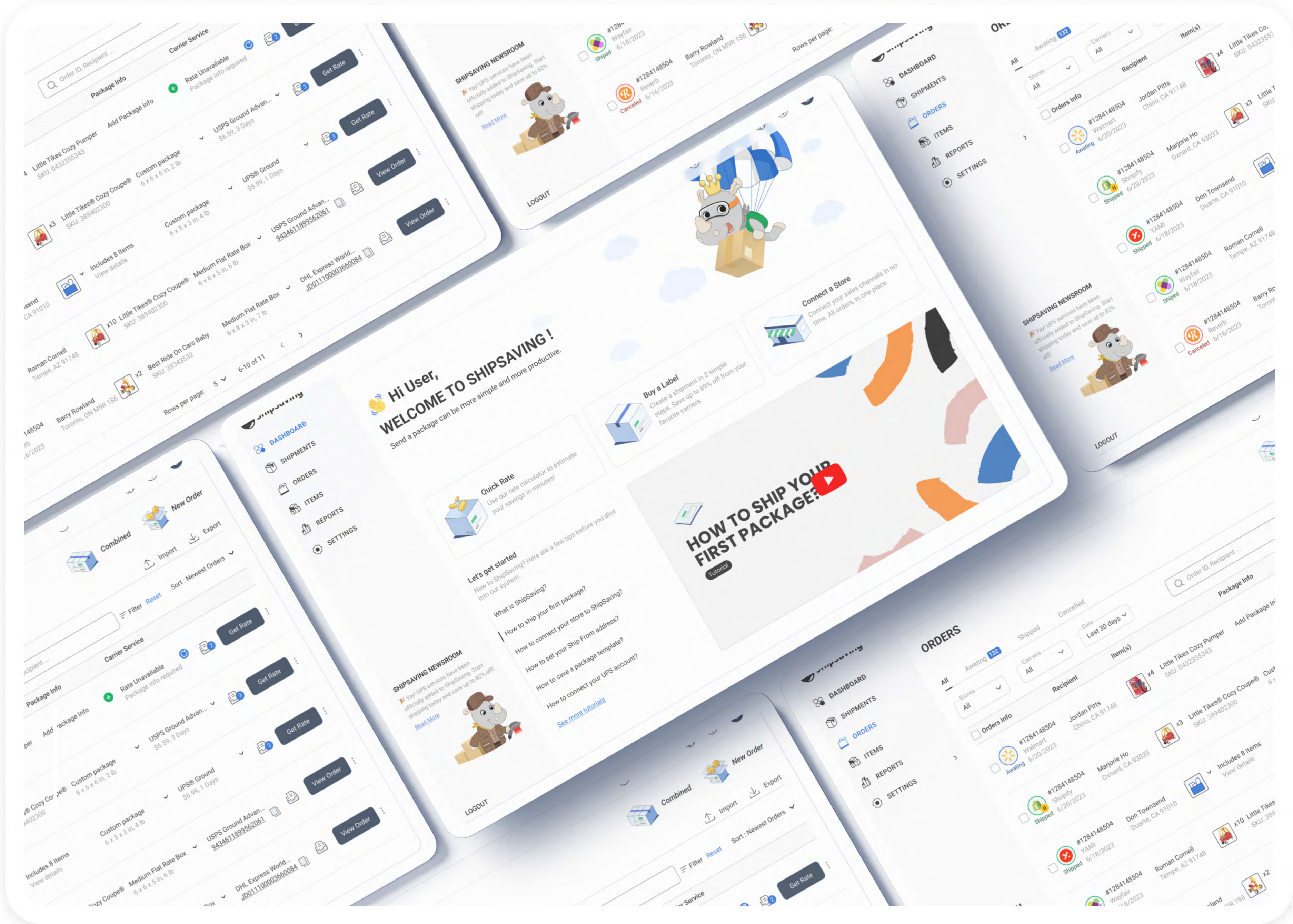


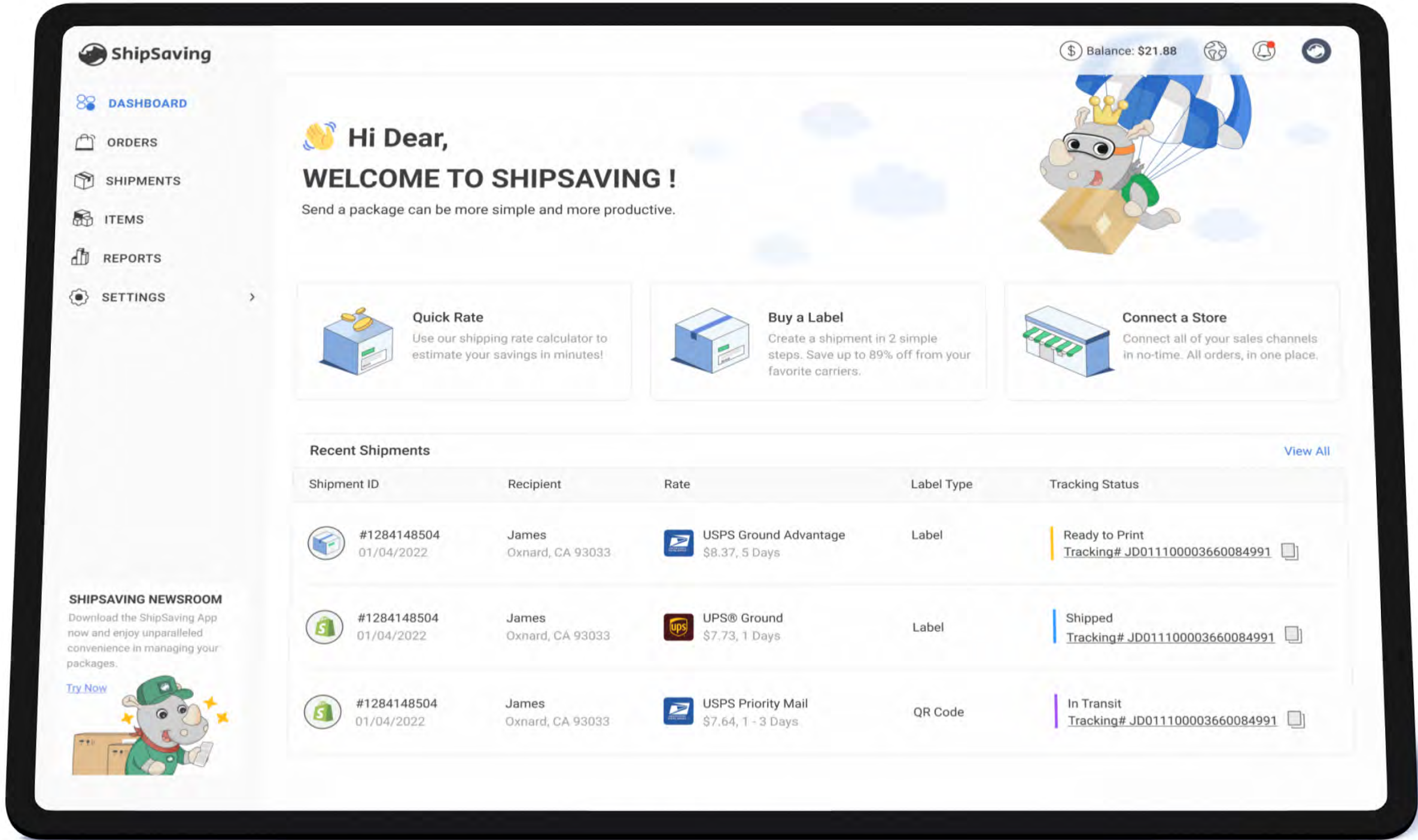
Oct 2022 Published (Web & APP)

Starter Version

For Individuals & Micro-Enterprise

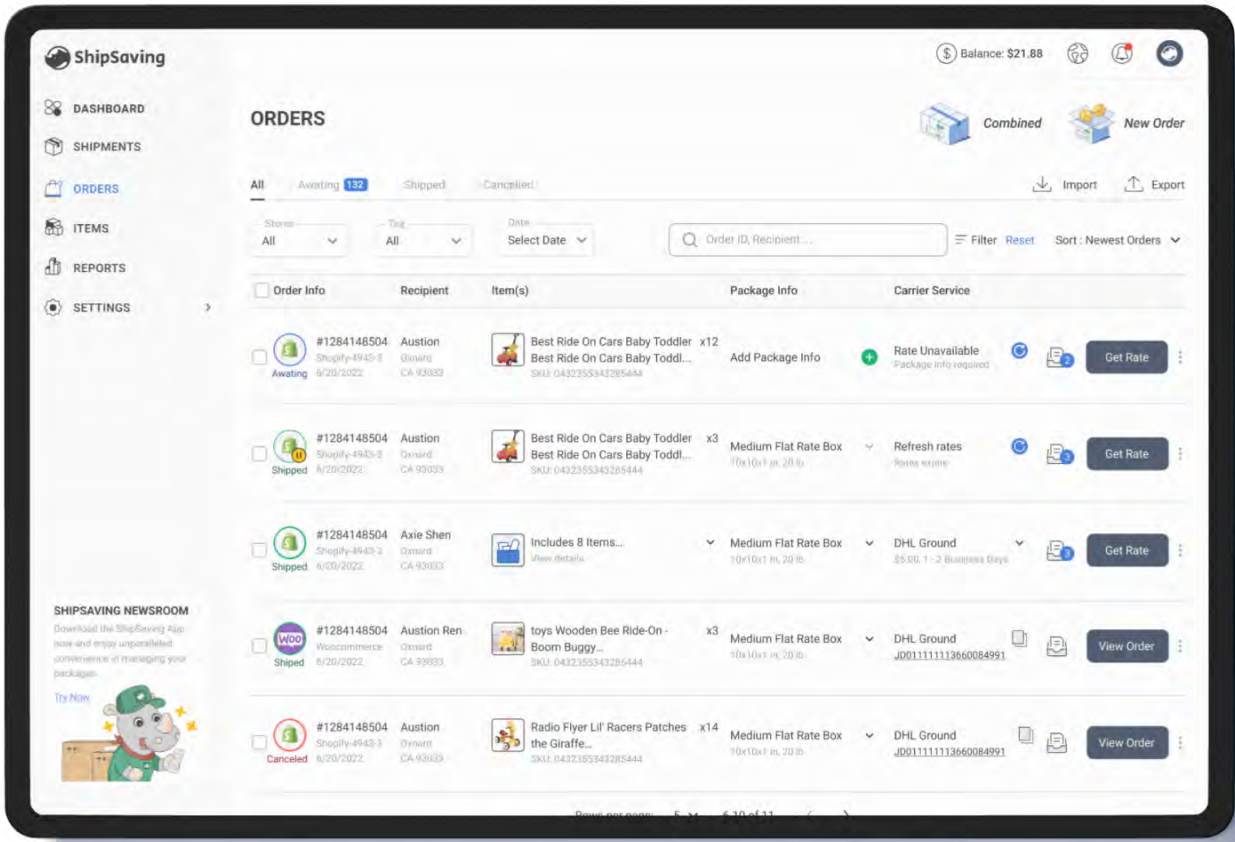
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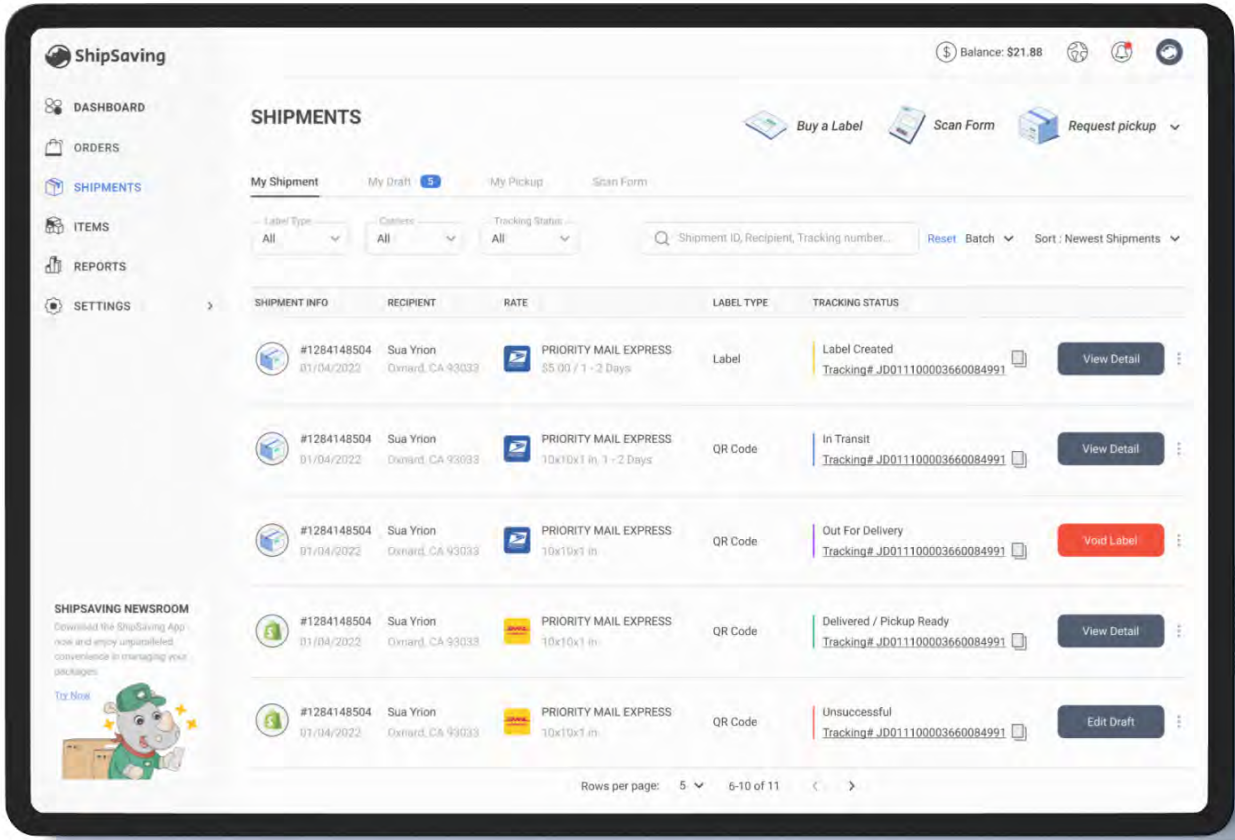
DASHBOARD

Users can quickly access key features such as freight calculation, shipping label purchase, and store integration. They can easily view the most recent shipping information and track parcel status in real time, enabling more efficient management of daily logistics operations.



SHIPMENTS

All shipping packages' tracking status and detailed information are centrally displayed, allowing users to easily track and manage their parcel shipments.



ORDER MANAGEMENT

Simplify the order management process with features such as order filtering and status updates, enhancing the operational efficiency of e-commerce businesses.

No Label Shipping

ShipSaving offers a solution that allows you to easily print USPS and UPS shipping labels without the need for additional equipment. The process is simple:

1. Generate a QR code or barcode on ShipSaving.
2. Take your packaged items to the nearest USPS or UPS store.
3. The staff will scan the code, and the shipping label will be printed for free.

This innovative feature greatly simplifies the label printing process. Whether handling returns or bulk shipments, it saves both time and costs, making shipping fast and efficient.◦

Enjoy Enterprise Discounts

No carrier account or minimum shipping volume is required. With ShipSaving, users can access enterprise-level discounts from major carriers. Customers can choose the optimal service level based on package size and weight, maximizing savings on shipping costs.

Schedule Pickup

ShipSaving offers a built-in USPS pickup feature within the system, allowing users to easily schedule a USPS pickup service and avoid the hassle of going to the post office. This feature significantly enhances logistics convenience for customers, enabling them to manage and handle daily shipping tasks more efficiently.

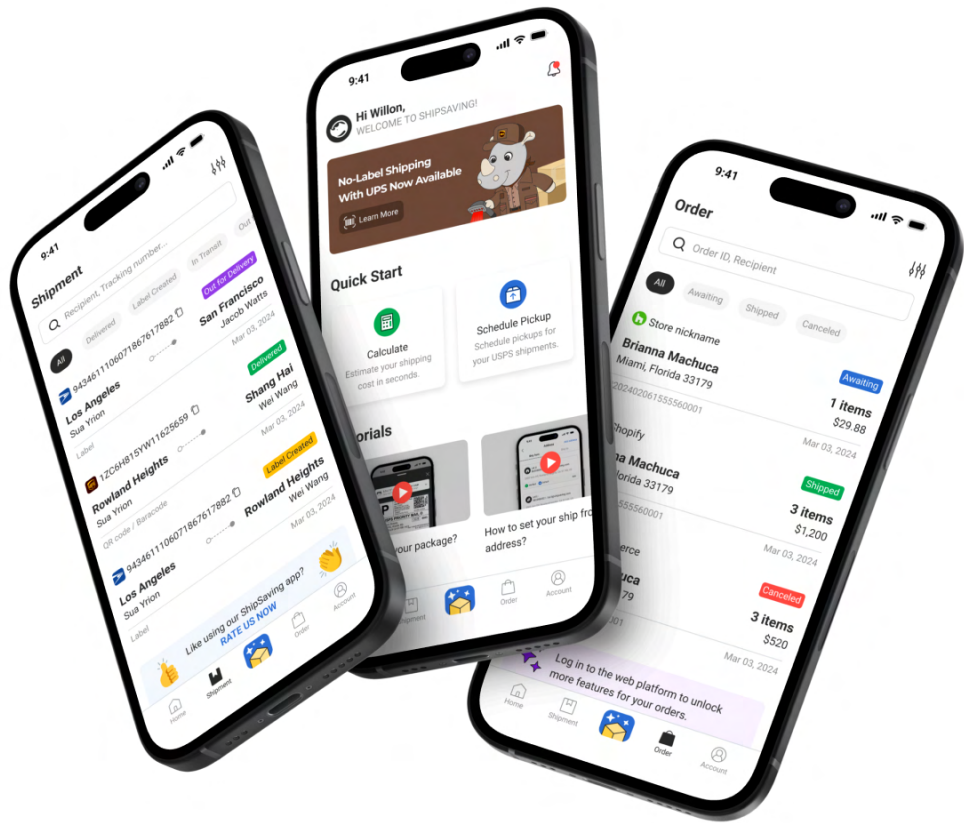
Return Service

Customers can generate return labels after printing the shipping label, allowing recipients to easily return items when needed. This special feature helps merchants enhance customer service by providing a convenient return process, improving the overall customer experience.



APP

In 2024, ShipSaving launched a mobile app specifically designed for individual users and startup e-commerce businesses, now available on the Apple App Store. This app allows users to easily manage their shipping needs anytime, anywhere, without being limited to a PC. Whether it's personal shipping or order processing for small e-commerce businesses, the ShipSaving mobile app provides a seamless experience, making logistics management simpler and more efficient. By streamlining the process, we ensure that every user enjoys an unprecedented level of convenience and service.

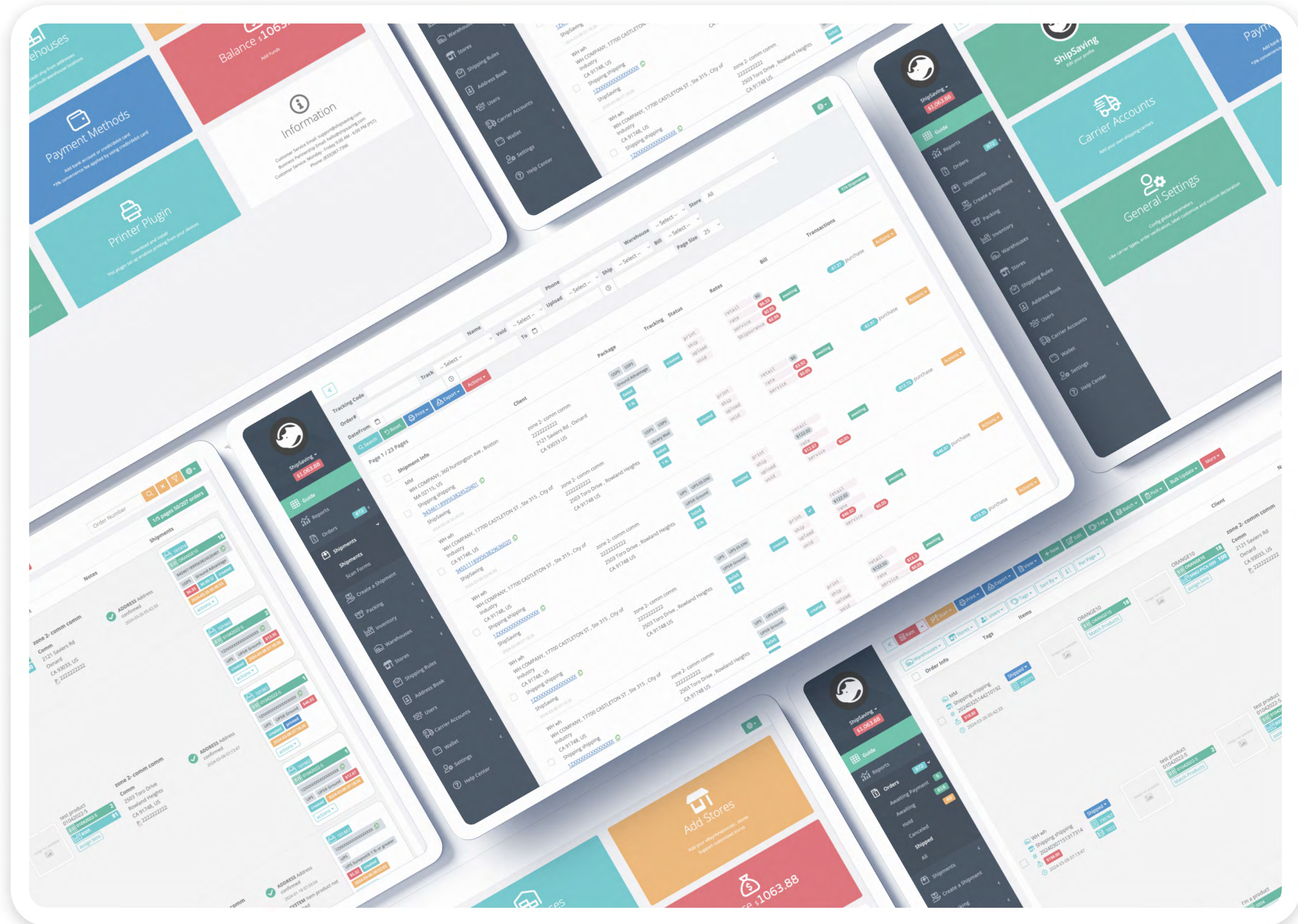


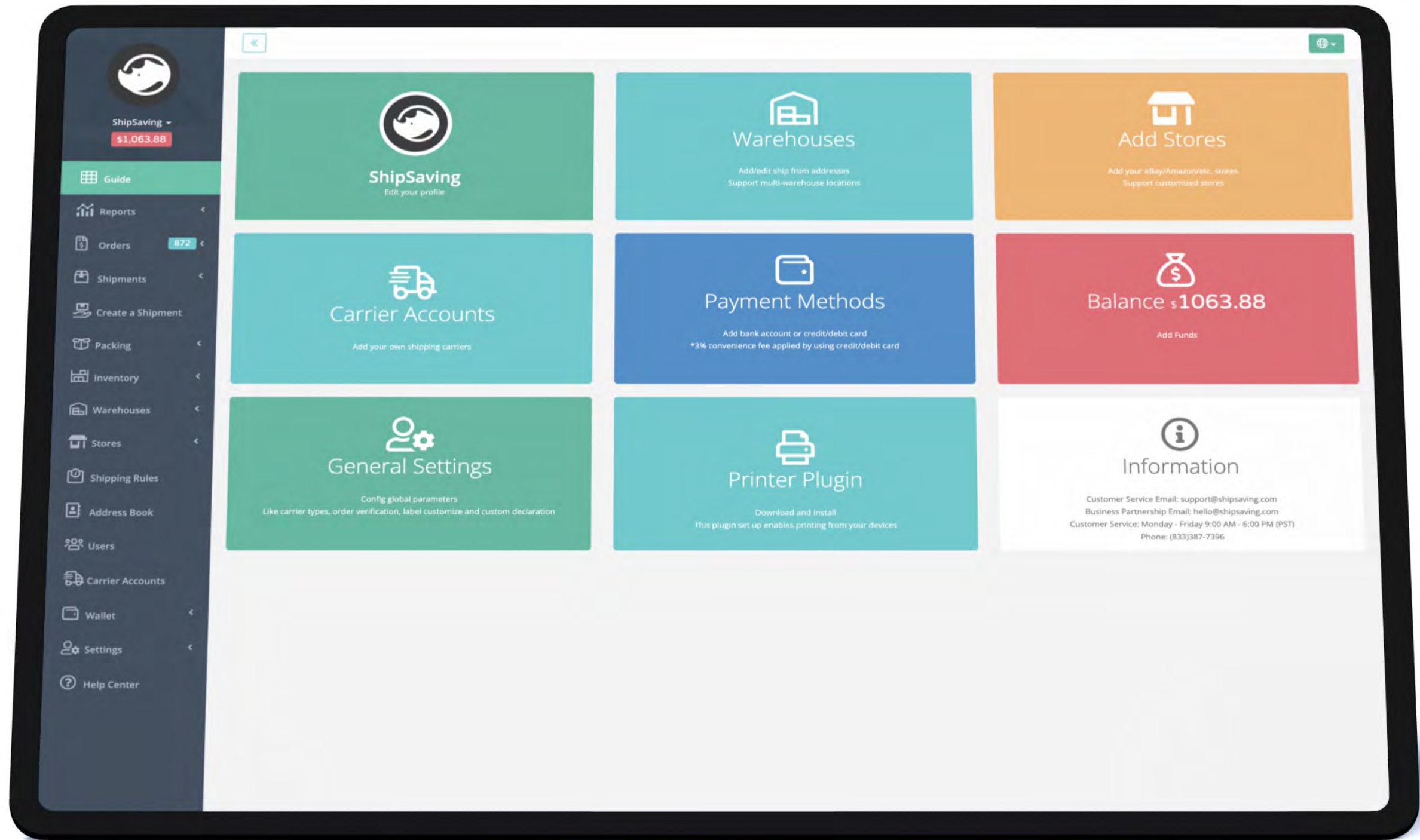
Jan 2019 Published (Web)

Pro Version

For E-Commerce Merchants

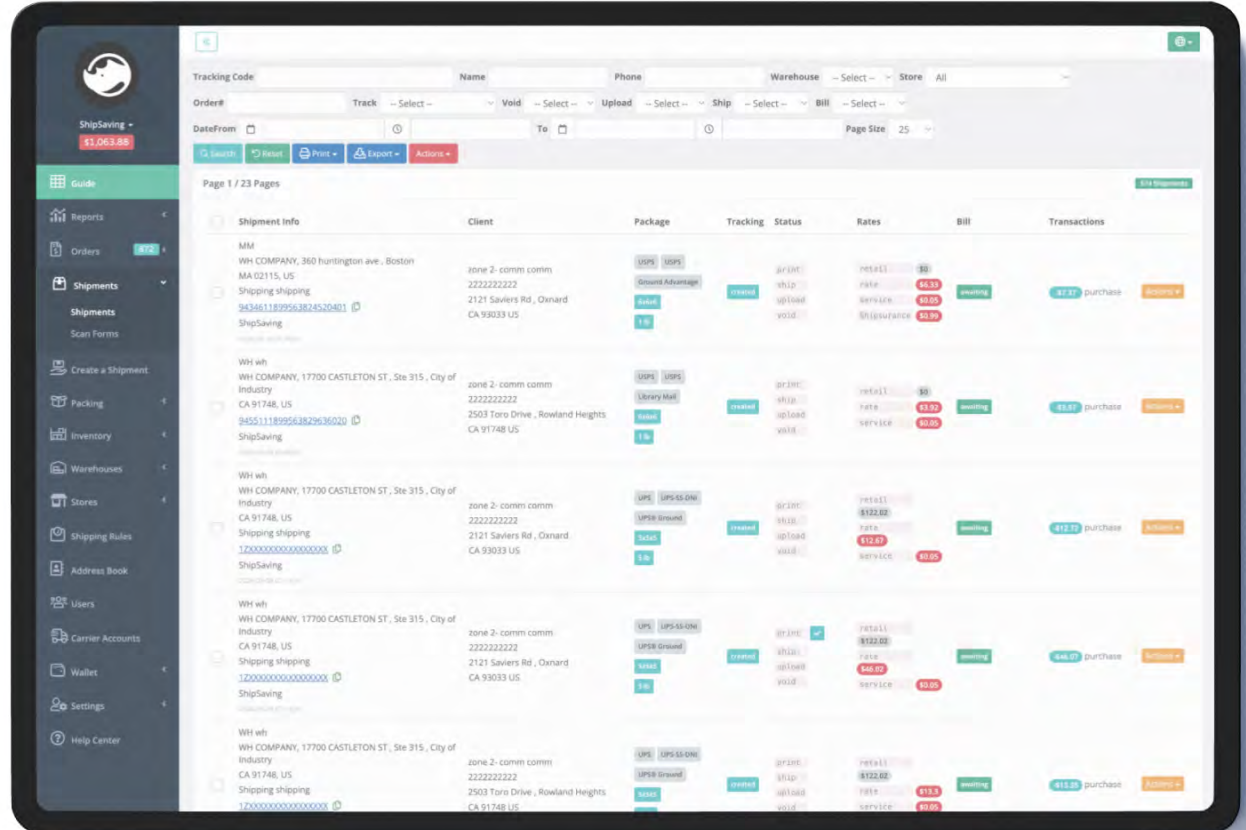
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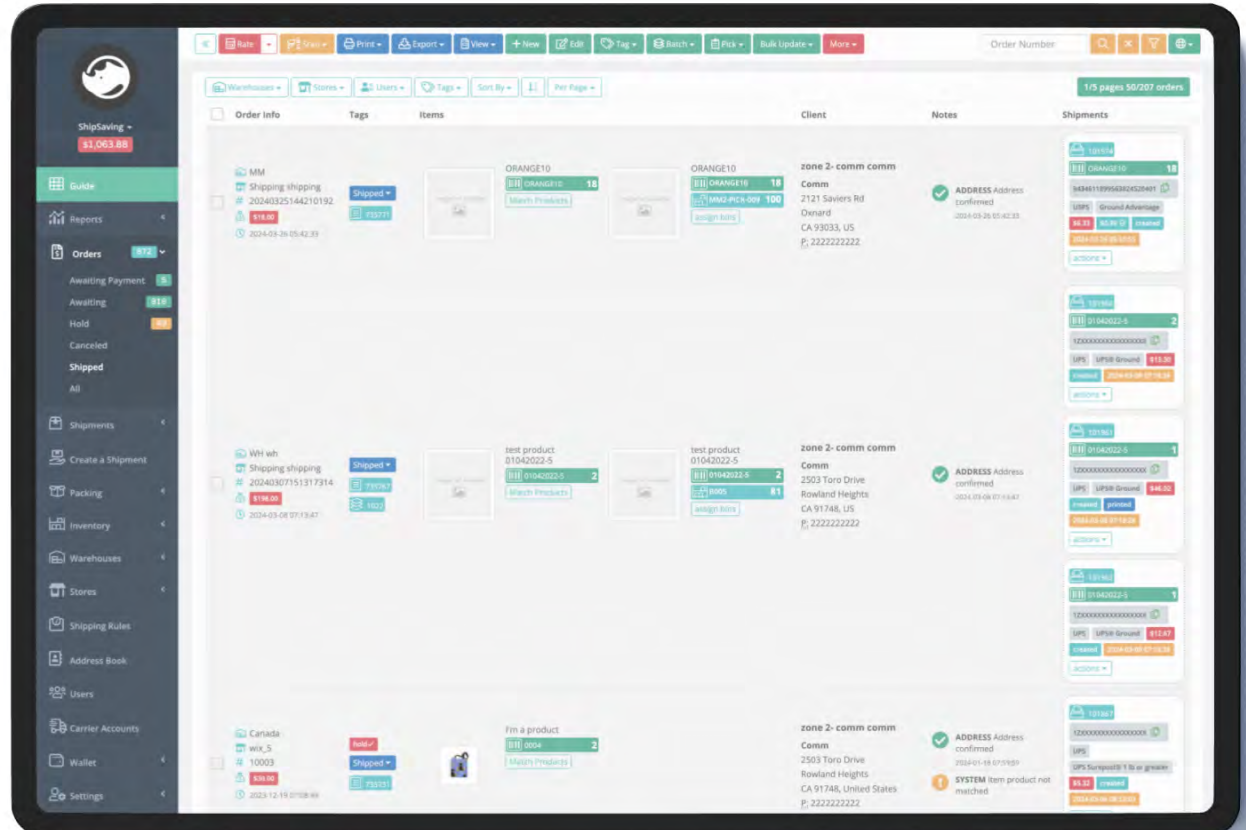
DASHBOARD

Quickly access key features such as warehouse setup, carrier service management, account top-up, and printer configuration, enabling users to efficiently manage all logistics-related tasks and improve operational efficiency.



SHIPMENTS

Focused on optimizing complex shipping processes, ShipSaving provides bulk management features and detailed shipment tracking for small and medium-sized e-commerce businesses.



ORDER MANAGEMENT

To meet the needs of multi-channel sales, ShipSaving offers advanced order management tools that support features like order consolidation and bulk label printing, along with other automation capabilities.

Bulk Label Printing

Our system supports the creation of over 500 shipping labels at once, significantly boosting efficiency. Users can print in bulk as needed, making it especially suitable for handling large order volumes. The bulk printing feature helps reduce manual labor and errors, ensuring that order processing is fast and accurate.

Smart Scan

The smart scanning feature simplifies label printing and inventory management. Users can scan invoices to retrieve tracking information or check product stock and storage locations. This feature enhances scanning efficiency and reduces errors in manual operations.

Batch Label Printing & Tracking

Create up to 500+ shipping labels in one batch. The batch mode will initiate an auto-sorting based on your choice to print shipping labels. You may print batch labels in chronological, geographic or categorized orders. You may also prioritize the printing of labels for any selected orders.

Warehouse Management System

ShipSaving's Warehouse Management System offers a seamless solution for easy warehouse and inventory management. The system supports shipping from multiple warehouse locations, ensuring accurate inventory tracking through barcode operations. Users can manage all warehouse addresses through an intuitive interface and use coordinate-based product and space location to streamline inbound and outbound operations.

The system allows for easy import and export of inventory data, supporting the entry of SKU, barcode, price, dimensions, and other information. The intelligent allocation feature optimizes the selection of fulfillment centers based on distance and cost-efficiency, providing the best shipping rates and operational efficiency.

Product Matching

ShipSaving offers a highly convenient product matching feature. During the process, merchants can bundle their products together to achieve sales goals while also breaking them down into individual items. The product matching feature allows merchants to create various product bundle options while maintaining precise control over the inventory of each individual item within the bundle.

Shipping Rules

The Shipping Rules feature helps users automatically manage the complexities of the shipping process by setting personalized shipping standards for each product. By pre-setting rules, users can automatically select the most suitable shipping method and carrier based on conditions such as product weight, dimensions, and destination. When a new order is generated, the system automatically assigns shipping tasks according to the predefined rules, eliminating the need for manual intervention. This feature greatly enhances operational efficiency, reduces human error, and ensures that every package is shipped in the most cost-effective and efficient manner. Users can also adjust shipping rules flexibly based on seasonal demand, promotions, or specific customer requirements, adapting to market changes and achieving optimal logistics management.

Carriers



E-commerce Platforms



ERP & Management Systems



We look forward to working with you!

Contact US: www.shipsaving.com / contact@shipsaving.com

